

# Parametric Fixed Income Multi Sector Ladders

## Strategy overview

### Investment objective

Seeks to deliver an optimal mix of tax-exempt and taxable bonds based on an investor's tax considerations and relative value

### Multi Sector ladder investment approach

Professionally managed, tax-optimized ladder fixed income bond portfolios may provide greater after-tax income and total return compared to single sector bond portfolios. This tax-optimized strategy allows for customized management with the benefits of institutional buying power, professional credit oversight and ongoing tax loss harvesting.

#### Professional credit research

- Invest in investment grade bonds using Parametric's proprietary credit analysis service.
- Leverage a team of experienced credit analysts who select and monitor bond investments for clients.

#### Principal Protection

- Seek to minimize impact of interest rate risk by reinvesting maturing bond proceeds at higher interest rates.

#### Access institutional buying power

- Use relative-value analysis across fixed income sectors to invest in the most attractive asset class
- Leverage institutional purchasing power to discover value among primary and secondary markets.

## Why multi sector ladders?

#### Maturity range (no customization)

- 1-10 years

#### Securities per maturity

- Depending on the size of the investment, there can be one or more securities per maturity

#### Credit quality

- A- minimum for tax-exempt municipal bonds
- BBB- minimum for corporate bonds (with 50% max)

#### State concentration

- National
- State-specific (for tax-exempt municipal portion)
  - AZ, CA, CO, CT, GA, FL, HI, IN, KY, LA, MA, MI, MN, MO, MD, NC, NJ, NY, OH, OR, PA, SC, TN, TX, VA, UT

#### Tax-exempt sectors

- Municipal bonds

#### Taxable sectors

- Corporate bonds
- Treasury bonds (ability to set minimum allocation)

#### Tax-Loss Harvesting

- Choose to actively harvest losses year-round

#### Transition of existing portfolios

- Fund portfolios in-kind with existing bonds or with cash (existing bonds will be held to maturity unless for credit or structure)

#### Additional highlights

- Minimum investment: \$250,000
- Approximately equal weighted by maturity, ladder portfolio of diversified bonds
- No bonds subject to the alternative minimum tax
- New accounts generally invested within 30-60 days
- Seeks to limit capital gains tax and liquidity risk
- No turnover other than maturing bonds, maintenance of client-selected ladder range, and called or downgraded bonds
- Predictable cash flow

## Tools for transition

### Sample portfolio report

Get a personalized report detailing the holdings, structure, and credit breakdown of a hypothetical Parametric municipal ladders portfolio. Sample portfolios are customized to client maturity, credit, and state options.

## Team leadership

**Jim Evans, CFA**  
Co-Head, Fixed Income

**Jonathan Rocafort, CFA**  
Co-Head, Fixed Income

**Nisha Patel, CFA**  
Managing Director, SMA Portfolio  
Management



<sup>1</sup>Ratings are based on Moody's, S&P or Fitch, as applicable. Credit ratings are based largely on the ratings agency's investment analysis at the time of rating, and the rating assigned to any particular security is not necessarily a reflection of the issuer's current financial condition. The rating assigned to a security by a ratings agency does not necessarily reflect its assessment of the volatility of a security's market value or of the liquidity of an investment in the security. If securities are rated differently by the ratings agencies, the higher rating is applied. Ratings of BBB or higher by Standard and Poor's or Fitch (Baa or higher by Moody's) are considered to be investment-grade quality. <sup>2</sup>State-Specific, State Preference and State – Best Efforts available in A- min only. UT includes reciprocal states. <sup>3</sup>Responsible Investing and Tax-Loss Harvesting customization will vary by firm and platform.

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By investing in investment company securities, the portfolio is subject to the underlying risks of that investment company's portfolio securities. In addition to the portfolio's expenses, the portfolio generally would bear its share of the investment company's fees and expenses. An imbalance in supply and demand in the municipal market may result in valuation uncertainties and greater volatility, less liquidity, widening credit spreads and a lack of price transparency in the market. There generally is limited public information about municipal issuers. As interest rates rise, the value of certain income investments is likely to decline. Longer-term bonds typically are more sensitive to interest-rate changes than shorter-term bonds. Investments in income securities may be affected by changes in the creditworthiness of the issuer and are subject to the risk of nonpayment of principal and interest. The value of income securities also may decline because of real or perceived concerns about the issuer's ability to make principal and interest payments. There is no assurance that a separately managed account ("SMA") will achieve its investment objective. SMAs are subject to market risk, which is the possibility that the market values of the securities in an account will decline and that the value of the securities may therefore be less than what you paid for them. Market values can change daily due to economic and other events (e.g. natural disasters, health crises, terrorism, conflicts and social unrest) that affect markets, countries, companies or governments. It is difficult to predict the timing, duration, and potential adverse effects (e.g. portfolio liquidity) of events. Accordingly, you can lose money investing in an SMA. Investment strategies that seek to enhance after-tax performance may be unable to fully realize strategic gains or harvest losses due to various factors. Market conditions may limit the ability to generate tax losses. Tax-loss harvesting involves the risks that the new investment could perform worse than the original investment and that transaction costs could offset the tax benefit. Also, a tax-managed strategy may cause a client portfolio to hold a security in order to achieve more favorable tax treatment or to sell a security in order to create tax losses. Prospective investors should consult with a tax or legal advisor before making any investment decision.

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