

Municipal Bond Market Insight | November 2021

Muni Returns Cool Off as Yields Rise

Key takeaways

- » While the pace of inflows into the municipal market has slowed, it's yet to be seen if the three consecutive months of negative performance will be the catalyst for outflows out of the market and meaningful weaknesses in the coming month.
- » President Biden's Build Back Better plan excludes the significant muni provisions that would have altered issuance into next year. Specifically, the return of advanced refundings and a program similar to Build America Bonds (taxable municipal bonds) were excluded.
- » The spread difference between the Bloomberg High Yield Index yield and the 10-year AAA benchmark muni yield has hit a low going back to 2008, giving investors pause on weighing the risk versus reward on lower-credit-quality municipal bonds.
- » As inflation is now the most common concern for investors today, this week's Fed meeting will hopefully offer insight into how the Fed is viewing inflation and if monetary policy should be shifted significantly to combat it.

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General market update

The momentum in high rates continued into October as the market priced in expectations that the Fed would start raising interest rates sooner than planned. The Treasury yield curve flattened significantly, with two-year Treasury note yields increasing 22 basis points (bps) for the month, while 10-year Treasury note yields increased just 7 bps. While it may be no surprise that the Fed is expected to announce the start of tapering at the meeting this week, the market is looking out for a more hawkish tilt in its language that may possibly indicate a faster pace of tapering to combat higher inflation. As central banks around the world have already raised rates or are positioning to raise rates soon, the pressure seems to be on for the Fed.

Another month of rising interest rates resulted in most fixed income indices returning negative performance for the month of October. Risk assets held up well, with the Bloomberg Investment Grade Corporate Index returning 0.25% for the month and the S&P 500® returning a healthy 6.91%. The Bloomberg Municipal Bond Index returned -0.29% for the month—the third month of consecutive negative performance after August and September. While the pace of inflows into the municipal market has slowed, it has yet to be seen if the consecutive negative performance will be the catalyst for outflows out of the market and meaningful weakness in the coming months.

Supply

For the month of October the muni market saw total issuance of \$36 billion of supply with a breakdown of \$26 billion in tax-exempt and \$10 billion in taxable issuance. Total issuance now stands at \$394.6 billion year to date, and total tax-exempt issuance now standing at \$286 billion year to date. Notable tax-exempt deals for the month of October included Central Puget Sound Regional Transit, California Community Choice Financing Authority Clean Energy Project, and Hudson Yards Infrastructure Corp. October is typically one of the heaviest months of municipal issuance. However, the overall lower issuance was likely a symptom of issuers maintaining a wait-and-see approach on the potential infrastructure package from Washington. The last week of October came in at only \$8 billion of issuance, which was the lowest weekly issuance figure in seven weeks. Last, President Biden's most recent version of the Build Back Better plan excludes significant muni provisions that would have altered issuance into next year.

Figure 1: Fixed income returns as of 10/31/2021

	MTD return	YTD return
Bloomberg Barclays Muni Index	-0.29%	0.50%
Bloomberg Barclays US Treasury Index	-0.71%	-2.56%
Bloomberg Barclays US Aggregate Index	-0.03%	-1.58%
Bloomberg Barclays US Corporate Index	0.25%	-1.02%

Source: Bloomberg, 10/31/2021. For illustrative purposes only. It is not possible to invest directly in an index.

Figure 2: AAA municipal yields as of 10/31/2021

Year	Current	MTD change	YTD change
2-year	0.25	0.08	0.11
5-year	0.64	0.14	0.42
10-year	1.21	0.07	0.50
30-year	1.69	0.02	0.30

Source: Thomson Reuters Municipal Market Data, 10/31/2021. For illustrative purposes only. Not a recommendation to buy or sell any security.

Figure 3: US Treasury yields as of 10/31/2021

Year	Current	MTD change	YTD change
2-year	0.50	0.22	0.38
5-year	1.18	0.22	0.82
10-year	1.56	0.07	0.64
30-year	1.93	-0.11	0.28

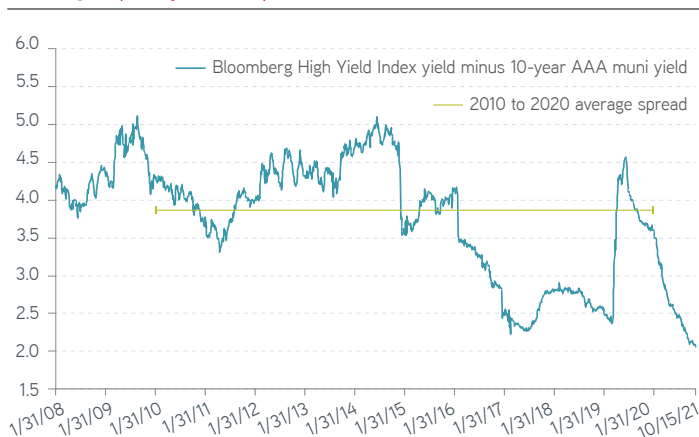
Source: Bloomberg, 10/31/2021. For illustrative purposes only. Not a recommendation to buy or sell any security.

Credit spreads in the municipal market

Municipal bond investors have had a lot to digest over the last couple of years. The stress and strain that the COVID-19 pandemic placed on state and local governments have been significant, matched only by the federal government’s response. Nearly \$5 trillion of stimulus and support has been deployed to support the economy, with aid flowing to unemployment benefits, health care, and mass transit. Investors have found comfort in the fiscal support for the muni sector and have flocked to the municipal bond market. According to Lipper, the pace of inflows into municipal bond mutual funds this year has broken records, with \$88.5 billion flowing in through the first three quarters of the year.

The increased demand for municipal bonds has driven prices up and yields down. In the current low-interest-rate environment, it’s hardly surprising the riskier parts of the muni market that tend to yield higher have experienced the greatest demand. Below is a chart of the spread between the Bloomberg High Yield Index yield and the 10-year AAA benchmark muni yield. Looking back to 2008, this difference in yield (or credit spread) has most recently been compressed to a historic low. Note the current spread level versus the average witnessed in the decade between 2010 and 2020.

Spread comparison between high-yield and high-quality municipal bonds



Sources: Bloomberg, Thomson Reuters, September 2021. For illustrative purposes only. Not a recommendation to buy or sell any security.

Is sacrificing credit quality the only way to achieve extra yield?

The primary levers investors have used to achieve higher yield have been trending lower in credit quality or longer in duration—both translate to higher yields but also greater risks. Since risk and return are relatively correlated, achieving extra yield means taking on more risk. Importantly, however, there are other strategies that can be employed to achieve more yield.

Purchasing bonds with different structures, such as coupon rates or call dates, can result in a higher-yielding portfolio. Bonds with lower fixed coupons may see wider price swings in volatile markets compared to higher-coupon bonds and, as a result, compensate investors with more yield. Many muni bonds have embedded call options that enable issuers (not bondholders) to refinance debt at their discretion. Investors taking on this call risk may earn more yield than an investment in bonds with similar duration or interest-rate sensitivity. In both cases, investors may be subject to extension risk. At a time when investors could question whether credit spreads are adequately compensating for additional credit risk, these other strategies may prove increasingly useful.

What sectors still offer value?

Two sectors in particular—higher education and life care—have lagged others in performance and spread tightening. Higher-education entities are going through significant changes with the advent of virtual learning as well as a reimagining of the collegiate experience that predated COVID-19. Technological changes will keep the sector evolving, necessitating in-depth and experienced credit review and analysis. There will be winners and losers among providers of higher education as the space evolves. That evolution can likewise be witnessed among life-care providers, also known as continuing care and retirement communities, or CCRCs. As baby boomers retire, this sector will see growth and expansion. Like higher education, life care is a specialized, nuanced sector—especially when compared to the larger hospital and health care universe. Life-care facilities are experiencing changing business models and vibrant competition. Experience analyzing the sector is essential when seeking to identify the potential for investment success. Both higher education and life care are complex, changing sectors that are difficult to analyze. This may explain why spreads have remained wider than those of other sectors. With the right mix of skill and experience, investment opportunities in these sectors are compelling.

Economic outlook

Key economic data

Change in nonfarm payrolls (September)	+194k
Unemployment rate (September)	4.8%
Core CPI–YOY change (September)	4.0%
Core PCE–YOY change (September)	3.6%
Average hourly earnings–YOY change (September)	4.6%
Real GDP annualized QOQ (Q3 2021)	2.0%

Source: Bloomberg, 11/2/2021.

Inflation is the most common concern for investors today. Prices of goods and services are noticeably higher than they were a year ago. This is evident in the year-over-year inflation data cited above—Core CPI, for example, is up 4% YOY. Some components of CPI, such as the cost for new and used vehicles, transportation, clothing, and housing, have increased by a large percentage since last fall.

Importantly, some of these prices are starting to increase at a much slower pace than earlier this year (rents or housing) or even decline (used autos and airline tickets). This trend is one we are following closely, as we believe many of the factors causing inflation today will reverse, especially as supply-chain issues subside and more labor comes on line.

If you observe the 12-month moving average of Core CPI, you can more easily assess a longer-term trend in prices each month (as opposed to a YOY snapshot). At 2.7%, the moving average is telling a more complete story—prices are climbing at a slightly higher pace than the Fed would like. The question then remains: Are these enduring changes or temporary ones? It might be that the economy witnesses a one-time bump that raises prices across the board. Assuming wages and household incomes receive a similar or greater bump, we would not expect this to impede economic growth.

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