

Municipal Bond Market Insight | December 2025

# Reasons to be Cheerful

## Key takeaways

- » Robust new issue supply continues and will set a new record this year.
- » Muni yields remain attractive despite positive mild year-to-date (YTD) total returns.
- » The steepness of the muni curve continues to invite investors to extend.
- » There have been numerous opportunities to harvest tax losses during this positive year.

### General market update

Volatility and uncertainty have been hallmarks of the 2025 bond market, and the latter was clearly on display in late October and throughout November. The longest US government shutdown on record also added a layer of unwanted opacity to frustrate market pundits and possibly even the Fed.

Meanwhile, artificial intelligence remains all the rage, and equity markets continue to climb a wall of worry regarding rising valuations. Munis added to prior months' gains during November, while enjoying a continued uneven multi-month pattern of new-issue supply weeks.

However, the Bloomberg Municipal Bond Index increase of 0.23% fell well short of its taxable counterparts, as the Bloomberg US Treasury Index and the Bloomberg US Corporate Index posted gains of 0.62% and 0.65%, respectively. With a total return of 4.15% YTD, there may be too much ground to cover and not enough time for munis to catch up to Treasurys' 6.67% and corporates' 7.79% by year-end.

### Supply

Robust new issue supply has been an enduring theme throughout the year, and November's volume didn't disappoint. With approximately \$38.5 billion entering the primary market, the heavy slate of bonds was enough to eclipse last year's torrid pace and ensure that 2025 sets a new record. According to *The Bond Buyer*, Texas, California and New York have been leading the way YTD, each issuing more than twice the amount of fourth place Florida. That said, it's worth noting that despite the record-setting YTD issuance, much of it is concentrated in just a few states, which means spot shortages have emerged sporadically in other states.

Looking ahead to 2026, we expect municipal supply to remain elevated compared with long-term averages as issuers continue to fund deferred infrastructure projects and opportunistically refinance higher-cost debt when market windows open.

Figure 1: Fixed income returns as of November 28, 2025

	MTD return	YTD return
Bloomberg Muni Index	0.23%	4.15%
Bloomberg US Treasury Index	0.62%	6.67%
Bloomberg US Aggregate Index	0.62%	7.46%
Bloomberg US Corporate Index	0.65%	7.99%

Source: Bloomberg, 11/28/2025. For illustrative purposes only. It is not possible to invest directly in an index.

Past performance is no guarantee of future results.

Figure 2: AAA municipal yields as of November 28, 2025

Year	Current	MTD change	YTD change
2-year	2.44%	-2 bps	-38 bps
5-year	2.38%	3 bps	-46 bps
10-year	2.75%	2 bps	-31 bps
30-year	4.16%	1 bp	26 bps

Source: Thomson Reuters Municipal Market Data, 11/28/2025. For illustrative purposes only and is not meant to depict the performance of a specific investment. Not a recommendation to buy or sell any security.

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Figure 3: US Treasury yields as of November 28, 2025

Year	Current	MTD change	YTD change
2-year	3.49%	-12 bps	76 bps
5-year	3.6%	-11 bps	-80 bps
10-year	4.02%	-8 bps	-56 bps
30-year	4.67%	0 bps	-12 bps

Source: Bloomberg, 11/28/2025. For illustrative purposes only and is not meant to depict the performance of a specific investment. Not a recommendation to buy or sell any security.

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Importantly, the saw-toothed pattern of heavy and light weeks continues, providing ample supply for incoming cash. But we expect issuance to dwindle into the year-end holidays, which should set the stage for additional muni performance to tighten the gap versus Treasurys and corporate bonds.

On the demand side, long-term YTD inflows are more than double that of short-term, and investment-grade funds have attracted more than three times as many assets as high-yield funds. With muni supply potentially slowing into year end, these fund flows may have a greater impact on pricing. Our weekly fixed income insights routinely highlight the latest fund flows.

### Market opportunity

We almost always cheer an underdog triumph, but sometimes an exciting effort falls short of a win. For the first half of the year, total muni returns were flat to slightly negative, and the asset class materially lagged other high-quality fixed income. Although tax-exempts sharply outperformed Treasurys and corporate bonds in both September and October, they underperformed again in November. With just weeks left on the calendar, it would take an unlikely Herculean outperformance for munis to "win the year" on a relative basis, despite an already-respectable 4% total return, but that performance doesn't highlight the opportunity remaining for forward-looking investors.

We see reasons for bondholders to be cheerful—silver linings, if you will. With this year's price action shaping up to produce a low- to mid-single-digit positive total return, as we forecast in January's fixed income outlook, the majority of individual investors should welcome the outcome, which leaves today's starting yields at levels that still look attractive on a tax-adjusted basis.

Here's why: When it comes to total muni return performance for individual investors, mild—not wild—is best. The reason lay at the very heart of muni investing: the tax exemption. The most common base expectation among muni investors is the preservation of principal, typically accomplished through high-quality and well-structured bond selection and tax-exempt income. Additional positive returns are always welcome, but outsized gains bring challenges for muni investors in the form of sharply lower yields for reinvestment and for new cash. Since the goal of muni investing is to enjoy tax-free income, most individual investors choose not to take gains on tax-exempt bonds that have greatly appreciated.

Similarly, if there's a negative total return, which is generally less welcome, the higher yields are favorable for reinvestment and adding cash. But outsized losses can severely impact investor sentiment and beg questions like "What if yields continue to rise or even spike higher?" and "Why am I even in this asset class?" Today's environment, with moderate positive returns and still-elevated yields, strikes a balance that supports staying invested and, in many cases, adding to muni allocations.

With these scenarios in mind and the experience of both ups and downs during the past decade, we believe that a more stable band of outcomes tends to serve individual municipal bond investors best. Specifically, this year's likely pending outcome of a 4% to 5% positive muni return has given investors who prudently tax-loss-harvest year-round multiple opportunities to harvest losses at various points during the year. There has been value in the volatility. Further, the mild YTD decline in short to intermediate yields and mild increase in long muni yields offers investors the ability to reinvest, add cash and extend out on the yield curve to capture attractive yields that remain near decade highs. Conversely, if this year ended with a mildly negative total return, the opportunities to harvest tax losses may have been more frequent and with potentially larger losses, but not large enough to hurt investor sentiment.

We'd be remiss at this point if we neglected to explore the "mixed" performance across the muni maturity spectrum YTD through November, as well as the shape or slope of the muni yield curve. Regarding the mixed performance, we note that two-through 10-year maturity yields have declined 31 to 46 basis points (bps) YTD, while 30-year maturity yields have risen 26 bps. The directional difference between these two trajectories stems from the buyer base, as well as the nature and availability of supply. Simply stated, individual investors who invest directly in brokerage or through separately managed accounts tend to favor the front half of the 30-year yield curve and typically drive substantial durable demand, whereas the back half of the curve may be driven more by interest rate—sensitive institutional buyers like mutual funds and insurance companies that may be matching liabilities. In most years there's limited reward for extending to the very back end of the muni yield curve, but given the record-setting supply and the Fed's on-again/off-again easing policy path, today's yield pick-up is substantial and uncommon. In fact, according to MMD, the 89-bp steepness of the muni yield curve between 15 and 30 years on December 5 was the

highest in more than a decade and more than twice what it was in 2017. That suggests substantial potential value for those willing to extend duration and lock in higher long-end, tax-exempt income as part of an asset-allocation decision. For many investors, that combination of resilient credit fundamentals, solid starting yields and an unusually steep long end argues for maintaining and, in some cases, increasing strategic muni exposure

#### **Economic outlook**

Speaking of duration and interest-rate risk, market sentiment entered the last Federal Open Markets Committee (FOMC) meeting in October with higher-than-90% expectation of a December rate cut and left the accompanying press conference with just 50% odds, with the end of the historic government shutdown doing little to improve visibility. The largest and most recent data set is currently the September payroll situation report, which was weaker than consensus forecasts but was already rather outdated by its November release date. And on December 10, the Fed lived up to the odds and approved a 25-bp rate cut.

That FOMC meeting also produced a new Summary of Economic Projections (the "dot plot"), which showed minimal change from September's. This suggests that the current forecasted terminal (ending) rate for this easing cycle will remain in a range between 3% and 3.25%, based on the projected median dots. Considering the current Fed funds rate target of 3.75% to 4%, set in October, this would potentially leave two more 25-bp rate cuts on the table after the December easing.

Beyond the December Fed meeting, market pricing for the timing of additional cuts in 2026 appears to have settled on approximately 30% for each of the six meetings through September, with the exception of a 50% probability in June. Reflecting these more tepid expectations and reduced number of cuts compared with earlier this year, Bloomberg consensus forecasts for the 10-year Treasury at the close of 2026 average just 4.06%, remarkably close to today's prevailing yield.

With this in mind, we could be looking at a less wild, more mild year ahead for munis, with a constructive backdrop for investors prioritizing predictable, tax-exempt income over outsized capital gains. The Fed's projected path of measured cuts, combined with consensus expectations for only modest moves in longer-term Treasury yields, argues for locking in today's tax-exempt yields rather than waiting for a dramatically better rate environment that may never arrive. At the same time, robust but manageable new-issue supply should continue to provide opportunities to put cash to work, while ongoing fund and ETF inflows help the market absorb that supply at generally attractive levels. Of course, markets rarely move in a straight line, so we also expect bouts of volatility resulting from shifting policy expectations, tariffs or data surprises to create periodic windows to harvest tax losses. These windows may also provide opportunities to add exposure or extend duration into pockets of value. Reasons to be cheerful, indeed.

#### Key economic data

119,000
4.4%
3%
2.8%
3.8%
n/a

Source: Bloomberg, 11/28/2025.

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