

Parametric Total Return Portfolios

STRATEGY OVERVIEW

Investment Objective

An actively managed high-quality investment strategy focused on after-tax total return and capital preservation.

Investment Philosophy

We believe a process of systematic sector selection, security selection, and portfolio construction can potentially outperform, on a risk-adjusted basis, more aggressive strategies involving credit risk or market timing.

Investment Process

- Employ a quantitative investment process to systematically determine asset allocation based on after-tax relative value.
- Seek to add value by buying bonds on the institutional bid side and attempting to sell on the retail offered side.
- Seek to add value by adjusting positioning along the yield curve to benefit from yield curve forecasts.
- Employ year-round tax loss harvesting to generate tax alpha and elevate after-tax return potential.

Risk Management

- All key credit, portfolio management, and trading roles are filled by highly seasoned and experienced municipal market professionals.
- All credits are systematically analyzed and Parametric's credit research process is applied.

Why Total Return?

DURATION OPTIONS

- Limited
- Intermediate
- Long

FEATURES

- **Flexibility to "Crossover":** Ability to crossover a trade into taxable U.S. government and/or agency securities at times when municipal bonds become overvalued
- **Relative Value Trading:** Actively exploit inefficiencies in the municipal market by offering bonds out for sale
- **Tax Loss Harvesting:** Continuous monitoring to harvest losses to lessen impact of capital gains taxes on portfolio returns

Transition of existing portfolios

- Portfolios inceptioned with in-kind bonds will be transitioned to client selected strategy

Additional highlights

- Minimum investment: \$250,000
- State concentration: National

¹ Ratings are based on Moody's, S&P or Fitch, as applicable. Credit ratings are based largely on the ratings agency's investment analysis at the time of rating, and the rating assigned to any particular security is not necessarily a reflection of the issuer's current financial condition. The rating assigned to a security by a ratings agency does not necessarily reflect its assessment of the volatility of a security's market value or of the liquidity of an investment in the security. If securities are rated differently by the ratings agencies, the higher rating is applied. Ratings of BBB or higher by Standard and Poor's or Fitch (Baa or higher by Moody's) are considered to be investment-grade quality.

² Tax loss harvesting customization will vary by firm and platform. There is no guarantee that the investment objectives will be met. All investments are subject to risk, including the risk of loss.

Tools for Transition

TRANSITION ANALYSIS REPORT

For clients with existing municipal portfolios, Parametric can provide a detailed analysis of current holdings and how they would be transitioned to a Total Return portfolio.

SAMPLE PORTFOLIO REPORT

A personalized report detailing the holdings, structure, and credit breakdown of a hypothetical Parametric Total Return portfolio. Sample portfolios are customized to client maturity and credit.



PERSONALIZED PORTFOLIOS

A wide range of customization options allows for a targeted allocation to match each individual client's risk-and-return profile.



ADVANCED TECHNOLOGY

Parametric's proprietary technology efficiently identifies what we believe are the most attractive securities and optimizes the overall bond investing process.



TAX EFFICIENCY

We aim for enhanced after-tax returns through our differentiated year-round tax loss harvesting, which focuses on minimizing transaction costs and cash drag. Access to year-round tax loss harvesting reporting using our SMA Portal.



EXCEPTIONAL CLIENT SERVICE

Direct access to the portfolio management team helps keep investors and advisors connected and on top of market insights and recommendations.

The information represents how the investment team generally applies their investment processes under normal market conditions. Diversification does not eliminate the possibility of loss. All investments are subject to risk.

Parametric Portfolio Associates LLC ("Parametric"), headquartered in Seattle, is registered as an investment advisor with the U.S. Securities and Exchange Commission. Registration does not imply a level of skill or training. Parametric is a leading global asset management firm, providing investment strategies and customized exposure management directly to institutional investors and indirectly to individual investors through financial intermediaries. Parametric offers a variety of rules-based investment strategies, including alpha-seeking equity, fixed-income, alternative and options strategies. Parametric also offers implementation services, including customized equity, traditional overlay and centralized portfolio management. Parametric is part of Morgan Stanley Investment Management, the asset management division of Morgan Stanley, and offers these capabilities through offices located in Seattle, Boston, Minneapolis, New York City, London, Mumbai, Singapore, Alpharetta, and Westport, Connecticut.

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An imbalance in supply and demand in the municipal market may result in valuation uncertainties and greater volatility, less liquidity, widening credit spreads and a lack of price transparency in the market. There generally is limited public information about municipal issuers. As interest rates rise, the value of certain income investments is likely to decline. Longer-term

bonds typically are more sensitive to interest-rate changes than shorter-term bonds. Investments in income securities may be affected by changes in the creditworthiness of the issuer and are subject to the risk of nonpayment of principal and interest. The value of income securities also may decline because of real or perceived concerns about the issuer's ability to make principal and interest payments.

There is no assurance that a separately managed account ("SMA") will achieve its investment objective. SMAs are subject to market risk, which is the possibility that the market values of the securities in an account will decline and that the value of the securities may therefore be less than what you paid for them. Market values can change daily due to economic and other events (e.g. natural disasters, health crises, terrorism, conflicts and social unrest) that affect markets, countries, companies or governments. It is difficult to predict the timing, duration, and potential adverse effects (e.g. portfolio liquidity) of events. Accordingly, you can lose money investing in an SMA.

Investment strategies that seek to enhance after-tax performance may be unable to fully realize strategic gains or harvest losses due to various factors. Market conditions may limit the ability to generate tax losses. Tax-loss harvesting involves the risks that the new investment could perform worse than the original investment and that transaction costs could offset the tax benefit. Also, a tax managed strategy may cause a client portfolio to hold a security in order to achieve more favorable tax treatment or to sell a security in order to create tax losses. Prospective investors should consult with a tax or legal advisor before making any investment decision.

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Parametric is located at 800 Fifth Avenue, Suite 2800, Seattle, WA 98104. For more information regarding Parametric and its investment strategies, including a list of composites, or to request a copy of Parametric's Form ADV, please contact us at 206.694.5575 or visit our website, www.parametricportfolio.com.